

GLOBALINX CORP

“Develop Externally - Grow Internally”

Our mission is to develop high potential businesspeople. In today's global business environment, a successful business person must be able to create and build business in multicultural settings, despite differing values and beliefs. Our training concept “Develop Externally – Grow Internally” focuses on the knowledge and skills necessary to do this. We help today's business people develop the internal nature and knowledge and the external, cross-cultural adaptability to succeed in the global business world. Some of the specific skills we focus on are:

- The ability to communicate effectively
- The ability to lead and work in multicultural teams
- The ability to respect oneself and others
- The ability to manage difficult and vague situations
- Self awareness and autonomy

GLOBALINX CORP. has been providing corporate training services for global businesses and government agencies since 1968. Our training programs and seminars are designed to improve and develop business communication and management skills for people working in international environments. We aim to develop the true potential of individuals in order enhance their ability to communicate effectively and successfully manage multicultural teams. We continually develop and improve our training services to ensure the highest possible standards of training and support material.



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Current Major Clients

アップル・コンピューター(株)	Apple Computer
ウォルト・ディズニー・ジャパン(株)	Walt Disney Japan
NTTコミュニケーションズ(株)	NTT Communications
NTTドコモ(株)	NTT DoCoMo
国際協力銀行	Japan Bank for Int'l Coop.
住友電装(株)	Sumitomo Wiring System
ソニー(株)	Sony
武田薬品工業(株)	Takeda Chemical Industries
(株)デンソー	Denso
東京海上日動火災保険(株)	Tokio Marine & Nichido Fire Insurance
(株)東芝	Toshiba
東洋インキ製造(株)	Toyo Ink Manufacturing
(株)トクヤマ	Tokuyama
日揮(株)	Nikki (JGC)
日本エリクソン(株)	Nippon Ericsson
日本光電工業(株)	Nihon Kohden
日本テキサス・インスツルメンツ(株)	Texas Instruments Japan
日本電気(株)	NEC
パイオニア(株)	Pioneer
(株)博報堂	Hakuhodo
(株)PFU	PFU
(株)日立国際電気	Hitachi Kokusai Denki
(株)日立製作所	Hitachi
富士通(株)	Fujitsu
富士電機(株)	Fuji Electric
プレス工業(株)	Press Kogyo
丸紅(株)	Marubeni
三井物産(株)	Mitsui & Co.
三菱商事(株)	Mitsubishi Corp.
三菱電機(株)	Mitsubishi Electric

(Japanese syllabary order)



GLOBALINX CORP

International Training Consultants Since 1968
Developing High Potential People
for Global Business



Management Seminars

These seminars provide the essential business management skills necessary to lead and work effectively in an international or multicultural business environment.

- Global Personnel Management Skills
- International Contract Negotiation
- Global Executive Program
- Project Management Seminars

Communication Seminars (in English)

These seminars focus on the fundamental communication skills and techniques necessary for businesspeople working in an international or multicultural business environment. (Facilitated primarily in English)

- Presentation Skills
- Negotiation Skills
- Meeting Skills
- Global Business Communication Skills

Communication Seminars (in Japanese)

These seminars are designed to develop the fundamental communication skills, attitude, and awareness of the participants.

- Communication Management
- Assertive Mind & Skills
- Coaching Mind & Skills
- Cross-cultural Awareness & Communication

Chinese Business Seminars

These seminars provide the essential business management skills necessary to work effectively in a Chinese Business environment.

- Chinese Personnel Management
- Negotiating with Chinese People
- Japan-China Cross-cultural Communication Seminar
- Chinese Managers' Training

E-Learning

- Globalinx Online Forum
- Online English Language Program
 - Practical English for TOEIC
 - Business Reading
 - Business Writing
 - English for IT Engineers
- Comprehensive Online Programs
 - The e-learning center at Globalinx offers the world's most complete collection of online courses.

Publications & Media

- Books (in Japanese)
 - The Great Presenter*
 - The Great Negotiator*
 - The Great Facilitator
 - *has been also published in Traditional Chinese
- Software Applications (Bilingual)
 - The Great Presenter
 - The Great Negotiator
 - The Great Facilitator